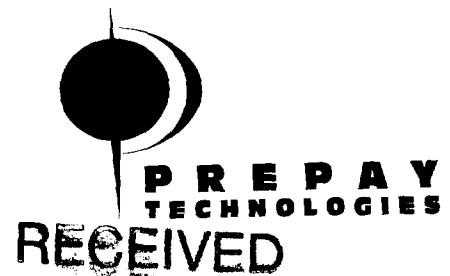


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Chairman Reed E. Hundt  
Federal Communications Commission  
1919 M Street, N.W.  
Room 814  
Washington, D.C. 20554

June 21, 1997

Re: WT Docket 97-82



JUN 30 1997  
FCC MAIL ROOM

Dear Chairman,

Within the past few years, you have seized the opportunity to create true competition in the wireless industry, first by creating the PCS band, and more importantly by establishing the Entrepreneur's Block. As a wireless reseller we were excited about our future due to the promise of the Entrepreneur's band providing the resale economics which the incumbent cellular and A&B block PCS winners do not deliver.

Prepay Technologies was established in 1996 to provide prepaid wireless service on a wholesale basis to companies who are currently providing cellular service or PCS services on a retail, credit basis. We are based in California and maintain an operation of approximately 30 employees and independent contractors. Given the recent developments and growth in the PCS market, we look forward to the reselling opportunity that PCS has to offer.

Even though the first set of PCS licensees were predominately incumbent carriers, we as resellers, began the innovative planning process in anticipation of the Entrepreneur's of "C" block auction which should be called the Consumer or Competitive Block. The Consumer Block winners offer the promise for true competition, both facilities and non-facilities based in the wireless industry. For instance, Consumer Block licensee NextWave intends to offer only wholesale minutes while also offering facilities based resale. The carrier deliberately planning to not compete with its resale customers. This creates huge opportunity for small businesses participating in the wireless industry.

With such a bright future, our resale opportunity now hangs in the balance. Two years after the big businesses have secured their financing and have launched in many markets, the C block winners are facing difficult financial markets. Small businesses' access to capital is always limited, but after licensing delays, and the public markets devaluation of wireless stocks, particularly new entrant's issues, these new licensees are hard-pressed to access capital as displayed by Chase Telecom's recent postponement of their high yield offering.

On March 31<sup>st</sup>, the payments due from the auctions were suspended indefinitely by you. This short term solution without a definitive future payment schedule has made it even more difficult for these licensees to secure domestic capital to build their networks. Knowing that you are fully aware of these difficulties and are considering ways to ensure the promise of the Entrepreneurs' Block, please consider exercising the prominence of your position by pushing for swift, decisive action in restructuring the license payments.

My company's viability as a national reseller rests on the success of the Consumer Block winners. Our business plan has been developed around the opportunity afforded us by true and fair wireless competition. Please work diligently to afford the small businesses in America the chance to create true competition in wireless communication; an industry historically dominated and currently controlled by big business.

Chairman, your consideration and action on these time sensitive issues is greatly appreciated. Please respond at your earliest convenience.

Sincerely,

A handwritten signature in dark ink, appearing to read "Larry Hecox".

Larry Hecox  
President  
Prepay Technologies

c.c. Commissioner James H. Quello, Commissioner Rachelle B. Chong,  
Commissioner Susan Ness & William F. Caton

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